

# Financial Fact Data 2006

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## Notes

- 1 Effective from fiscal 2005 year-end presentation, operating income is presented as net sales less cost of sales, selling, general and administrative expenses, in order to be consistent with generally accepted financial reporting practices in Japan.  
The Company believes that such presentation is useful for comparison of the Company's financial results with those of other Japanese companies. Under the U.S. GAAP, business restructuring expenses and losses on impairment of long-lived assets as well as gains and losses on sale and disposal of fixed assets included in "Other-net" are included in operating income.  
Previously reported amounts in consolidated statements of operations and segment information have been reclassified accordingly.
- 2 Effective from this first quarter, the Company changed business segment classification for certain businesses.  
Results related to plasma displays for business use and DJ products have been moved from "Others" to "Home Electronics."  
Corresponding figures for the previously reported operating revenue by segment and segment information have been reclassified accordingly.
- 3 Effective from this second quarter, the Company changed the standard for counting the number of employees.  
Contract employees with contract period of less than one year and temporary employees, previously included in the number of employees, will be excluded. Previously reported numbers have been adjusted accordingly.

## Consolidated Quarterly Operating Revenue Data Breakdown:

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(Billions of yen)

	FY2004 (2004.3)					FY2005(2005.3)					FY2006(2006.3)				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Operating Revenue	152.5	167.5	198.0	182.9	700.9	163.5	181.6	196.3	192.3	733.6	164.2	185.7	227.7		
<i>Year on Year % Change:</i>	<i>(4.6%)</i>	<i>5.7%</i>	<i>7.5%</i>	<i>4.7%</i>	<i>3.5%</i>	<i>7.2%</i>	<i>8.4%</i>	<i>(0.9%)</i>	<i>5.1%</i>	<i>4.7%</i>	<i>0.4%</i>	<i>2.3%</i>	<i>16.0%</i>		
Operating Revenue by Business Segment:															
Home Electronics	56.3	73.8	97.3	78.9	306.2	55.8	76.7	102.9	87.4	322.8	63.2	81.8	115.0		
Car Electronics	74.7	67.1	75.2	75.2	292.2	79.6	74.8	69.4	79.7	303.4	82.2	78.1	84.4		
Patent Licensing	3.4	5.0	1.8	1.7	11.8	2.9	3.9	1.4	2.1	10.2	1.1	4.2	2.0		
Others	18.0	21.6	23.8	27.2	90.7	25.3	26.2	22.6	23.1	97.2	17.6	21.7	26.3		
<b>Total</b>	<b>152.5</b>	<b>167.5</b>	<b>198.0</b>	<b>182.9</b>	<b>700.9</b>	<b>163.5</b>	<b>181.6</b>	<b>196.3</b>	<b>192.3</b>	<b>733.6</b>	<b>164.2</b>	<b>185.7</b>	<b>227.7</b>		
<i>Year on Year % Change:</i>															
<i>Home Electronics</i>	<i>(7.2%)</i>	<i>7.9%</i>	<i>3.7%</i>	<i>1.6%</i>	<i>1.9%</i>	<i>(0.9%)</i>	<i>4.0%</i>	<i>5.8%</i>	<i>10.8%</i>	<i>5.4%</i>	<i>13.4%</i>	<i>6.6%</i>	<i>11.7%</i>		
<i>Car Electronics</i>	<i>(2.0%)</i>	<i>(2.1%)</i>	<i>15.7%</i>	<i>5.4%</i>	<i>3.9%</i>	<i>6.4%</i>	<i>11.4%</i>	<i>(7.7%)</i>	<i>6.0%</i>	<i>3.8%</i>	<i>3.3%</i>	<i>4.5%</i>	<i>21.7%</i>		
<i>Patent Licensing</i>	<i>9.6%</i>	<i>70.4%</i>	<i>(56.3%)</i>	<i>(34.0%)</i>	<i>(6.1%)</i>	<i>(15.9%)</i>	<i>(22.5%)</i>	<i>(20.0%)</i>	<i>26.1%</i>	<i>(13.4%)</i>	<i>(60.9%)</i>	<i>7.7%</i>	<i>40.5%</i>		
<i>Others</i>	<i>(9.2%)</i>	<i>15.8%</i>	<i>11.4%</i>	<i>17.4%</i>	<i>9.1%</i>	<i>40.2%</i>	<i>21.2%</i>	<i>(5.1%)</i>	<i>(15.0%)</i>	<i>7.2%</i>	<i>(30.3%)</i>	<i>(17.3%)</i>	<i>16.6%</i>		
<b>Total</b>	<b>(4.6%)</b>	<b>5.7%</b>	<b>7.5%</b>	<b>4.7%</b>	<b>3.5%</b>	<b>7.2%</b>	<b>8.4%</b>	<b>(0.9%)</b>	<b>5.1%</b>	<b>4.7%</b>	<b>0.4%</b>	<b>2.3%</b>	<b>16.0%</b>		
Operating Revenue by Geographic Market:															
Domestic sales	60.2	57.1	79.5	66.5	263.3	58.8	65.1	73.2	64.9	262.1	55.4	56.7	70.9		
Overseas sales	92.3	110.4	118.5	116.3	437.6	104.6	116.4	123.1	127.4	471.5	108.8	129.0	156.8		
North America	41.1	43.3	42.6	43.7	170.7	39.4	42.5	42.7	49.6	174.1	41.8	49.9	54.6		
Europe	27.5	34.6	43.9	40.3	146.3	31.2	35.2	45.2	39.1	150.8	32.9	37.3	55.0		
Other Regions	23.7	32.5	32.1	32.3	120.6	34.0	38.8	35.2	38.7	146.6	34.1	41.8	47.2		
<i>Year on Year % Change:</i>															
<i>Domestic sales</i>	<i>(2.3%)</i>	<i>3.1%</i>	<i>11.3%</i>	<i>0.4%</i>	<i>3.4%</i>	<i>(2.2%)</i>	<i>14.1%</i>	<i>(7.8%)</i>	<i>(2.4%)</i>	<i>(0.4%)</i>	<i>(5.8%)</i>	<i>(12.9%)</i>	<i>(3.2%)</i>		
<i>Overseas sales</i>	<i>(6.1%)</i>	<i>7.0%</i>	<i>5.2%</i>	<i>7.3%</i>	<i>3.5%</i>	<i>13.4%</i>	<i>5.4%</i>	<i>3.8%</i>	<i>9.5%</i>	<i>7.7%</i>	<i>3.9%</i>	<i>10.8%</i>	<i>27.4%</i>		
<i>North America</i>	<i>(11.1%)</i>	<i>(10.7%)</i>	<i>(11.5%)</i>	<i>(7.7%)</i>	<i>(10.2%)</i>	<i>(4.2%)</i>	<i>(2.0%)</i>	<i>0.3%</i>	<i>13.5%</i>	<i>2.0%</i>	<i>6.3%</i>	<i>17.5%</i>	<i>27.9%</i>		
<i>Europe</i>	<i>(4.1%)</i>	<i>15.5%</i>	<i>12.6%</i>	<i>13.8%</i>	<i>10.0%</i>	<i>13.7%</i>	<i>1.8%</i>	<i>3.1%</i>	<i>(3.0%)</i>	<i>3.1%</i>	<i>5.2%</i>	<i>5.9%</i>	<i>21.6%</i>		
<i>Other Regions</i>	<i>1.2%</i>	<i>31.4%</i>	<i>25.0%</i>	<i>26.1%</i>	<i>21.2%</i>	<i>43.5%</i>	<i>19.4%</i>	<i>9.5%</i>	<i>19.6%</i>	<i>21.5%</i>	<i>0.0%</i>	<i>7.9%</i>	<i>34.2%</i>		

Refer to Notes 2

## Consolidated Quarterly Operating Revenue Data Breakdown:

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(Billions of yen)

	FY2004 (2004.3)					FY2005 (2005.3)					FY2006(2006.3)				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
<b>Domestic Operating revenue by Business Segment:</b>															
Home Electronics	16.5	17.8	29.1	19.2	82.6	14.3	22.6	30.9	23.0	90.8	17.0	19.0	27.4		
Car Electronics	31.3	25.8	34.5	30.1	121.7	32.3	29.5	29.6	28.9	120.3	29.9	26.2	32.1		
Others	12.3	13.6	15.9	17.3	59.0	12.2	13.1	12.7	13.0	51.1	8.4	11.5	11.4		
<b>Total</b>	<b>60.2</b>	<b>57.1</b>	<b>79.5</b>	<b>66.5</b>	<b>263.3</b>	<b>58.8</b>	<b>65.1</b>	<b>73.2</b>	<b>64.9</b>	<b>262.1</b>	<b>55.4</b>	<b>56.7</b>	<b>70.9</b>		
<i>Year on Year % Change:</i>															
<i>Home Electronics</i>	<i>(15.6%)</i>	<i>(0.7%)</i>	<i>(0.9%)</i>	<i>(18.9%)</i>	<i>(8.8%)</i>	<i>(13.5%)</i>	<i>27.2%</i>	<i>6.3%</i>	<i>19.8%</i>	<i>10.0%</i>	<i>19.3%</i>	<i>(15.9%)</i>	<i>(11.4%)</i>		
<i>Car Electronics</i>	<i>11.5%</i>	<i>4.4%</i>	<i>28.6%</i>	<i>15.2%</i>	<i>15.1%</i>	<i>3.1%</i>	<i>14.3%</i>	<i>(14.3%)</i>	<i>(3.9%)</i>	<i>(1.2%)</i>	<i>(7.4%)</i>	<i>(10.9%)</i>	<i>8.4%</i>		
<i>Others</i>	<i>(11.5%)</i>	<i>6.1%</i>	<i>4.1%</i>	<i>4.9%</i>	<i>1.0%</i>	<i>(0.9%)</i>	<i>(3.7%)</i>	<i>(19.8%)</i>	<i>(24.4%)</i>	<i>(13.5%)</i>	<i>(30.9%)</i>	<i>(12.1%)</i>	<i>(10.2%)</i>		
<i>Total</i>	<i>(2.3%)</i>	<i>3.1%</i>	<i>11.3%</i>	<i>0.4%</i>	<i>3.4%</i>	<i>(2.2%)</i>	<i>14.1%</i>	<i>(7.8%)</i>	<i>(2.4%)</i>	<i>(0.4%)</i>	<i>(5.8%)</i>	<i>(12.9%)</i>	<i>(3.2%)</i>		
<b>Overseas Operating revenue by Business Segment:</b>															
Home Electronics	39.8	56.0	68.2	59.7	223.6	41.5	54.1	72.0	64.4	231.9	46.2	62.7	87.6		
Car Electronics	43.4	41.3	40.7	45.1	170.5	47.2	45.3	39.8	50.8	183.2	52.3	51.9	52.4		
Patent Licensing	3.4	5.0	1.8	1.7	11.8	2.9	3.9	1.4	2.1	10.2	1.1	4.2	2.0		
Others	5.7	8.1	7.9	9.9	31.7	13.1	13.1	9.8	10.1	46.2	9.2	10.2	14.9		
<b>Total</b>	<b>92.3</b>	<b>110.4</b>	<b>118.5</b>	<b>116.3</b>	<b>437.6</b>	<b>104.6</b>	<b>116.4</b>	<b>123.1</b>	<b>127.4</b>	<b>471.5</b>	<b>108.8</b>	<b>129.0</b>	<b>156.8</b>		
<i>Year on Year % Change:</i>															
<i>Home Electronics</i>	<i>(3.3%)</i>	<i>10.9%</i>	<i>5.9%</i>	<i>10.5%</i>	<i>6.5%</i>	<i>4.3%</i>	<i>(3.4%)</i>	<i>5.6%</i>	<i>7.9%</i>	<i>3.7%</i>	<i>11.3%</i>	<i>16.0%</i>	<i>21.6%</i>		
<i>Car Electronics</i>	<i>(9.8%)</i>	<i>(5.7%)</i>	<i>6.6%</i>	<i>(0.3%)</i>	<i>(2.8%)</i>	<i>8.8%</i>	<i>9.6%</i>	<i>(2.1%)</i>	<i>12.7%</i>	<i>7.4%</i>	<i>10.7%</i>	<i>14.5%</i>	<i>31.5%</i>		
<i>Patent Licensing</i>	<i>9.6%</i>	<i>70.4%</i>	<i>(56.3%)</i>	<i>(34.0%)</i>	<i>(6.1%)</i>	<i>(15.9%)</i>	<i>(22.5%)</i>	<i>(20.0%)</i>	<i>26.1%</i>	<i>(13.4%)</i>	<i>(60.9%)</i>	<i>7.7%</i>	<i>40.5%</i>		
<i>Others</i>	<i>(3.9%)</i>	<i>36.9%</i>	<i>29.5%</i>	<i>48.1%</i>	<i>28.3%</i>	<i>128.7%</i>	<i>63.0%</i>	<i>24.2%</i>	<i>1.5%</i>	<i>45.8%</i>	<i>(29.7%)</i>	<i>(22.5%)</i>	<i>51.2%</i>		
<i>Total</i>	<i>(6.1%)</i>	<i>7.0%</i>	<i>5.2%</i>	<i>7.3%</i>	<i>3.5%</i>	<i>13.4%</i>	<i>5.4%</i>	<i>3.8%</i>	<i>9.5%</i>	<i>7.7%</i>	<i>3.9%</i>	<i>10.8%</i>	<i>27.4%</i>		

Refer to Notes 2

## Consolidated Quarterly Data Breakdown:

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(Billions of yen)

	FY2004 (2004.3)					FY2005 (2005.3)					FY2006 (2006.3)				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Operating revenue:															
Net sales	149.1	162.5	196.3	181.2	689.1	160.6	177.7	194.9	190.2	723.4	163.1	181.6	225.7		
Royalty revenue	3.4	5.0	1.8	1.7	11.8	2.9	3.9	1.4	2.1	10.2	1.1	4.2	2.0		
Total operating revenue	152.5	167.5	198.0	182.9	700.9	163.5	181.6	196.3	192.3	733.6	164.2	185.7	227.7		
Operating costs and expenses:															
Cost of sales	103.9	115.5	134.5	133.5	487.3	117.3	133.6	149.4	183.8	584.1	130.2	148.2	176.5		
<i>% to operating revenue</i>	<i>68.1%</i>	<i>68.9%</i>	<i>67.9%</i>	<i>73.0%</i>	<i>69.5%</i>	<i>71.7%</i>	<i>73.6%</i>	<i>76.1%</i>	<i>95.6%</i>	<i>79.6%</i>	<i>79.3%</i>	<i>79.8%</i>	<i>77.5%</i>		
Selling, general and administrative expense	40.5	41.2	46.6	38.1	166.4	41.2	39.6	45.1	69.8	195.7	42.8	45.1	46.1		
<i>% to operating revenue</i>	<i>26.6%</i>	<i>24.6%</i>	<i>23.5%</i>	<i>20.8%</i>	<i>23.8%</i>	<i>25.2%</i>	<i>21.8%</i>	<i>23.0%</i>	<i>36.3%</i>	<i>26.6%</i>	<i>26.1%</i>	<i>24.2%</i>	<i>20.3%</i>		
Subsidy from government									(48.7)	(48.7)					
Total operating costs and expenses	144.4	156.7	181.0	171.6	653.7	158.5	173.2	194.5	204.9	731.1	173.1	193.2	222.6		
Operating income (loss) from continuing operations	8.1	10.9	17.0	11.2	47.2	5.0	8.4	1.8	(12.6)	2.6	(8.9)	(7.5)	5.0		
<i>% to operating revenue</i>	<i>5.3%</i>	<i>6.5%</i>	<i>8.6%</i>	<i>6.1%</i>	<i>6.7%</i>	<i>3.1%</i>	<i>4.6%</i>	<i>0.9%</i>	<i>(6.6%)</i>	<i>0.4%</i>	<i>(5.4%)</i>	<i>(4.0%)</i>	<i>2.2%</i>		
Other income (expenses):															
Interest income	0.4	0.3	0.4	0.3	1.4	0.4	0.4	0.5	0.6	1.9	0.6	0.6	0.7		
Foreign exchange gain (loss)	(0.5)	(0.5)	(0.9)	0.6	(1.2)	(0.9)	(0.2)	1.5	0.1	0.5	(0.7)	(0.3)	(1.2)		
Interest expense	(0.4)	(0.7)	(0.5)	(0.5)	(2.2)	(0.4)	(0.3)	(0.5)	(0.6)	(1.7)	(0.4)	(0.3)	(0.3)		
Other- net	(0.2)	(0.7)	(0.1)	(2.3)	(3.3)	0.2	(0.1)	0.2	(3.7)	(3.4)	2.8	(29.7)	0.0		
Total other income (expense)	(0.7)	(1.6)	(1.1)	(1.8)	(5.3)	(0.8)	(0.2)	1.7	(3.5)	(2.8)	2.3	(29.7)	(0.8)		
Income (loss) from continuing operations before income taxes	7.4	9.2	15.9	9.4	41.8	4.2	8.2	3.5	(16.1)	(0.2)	(6.6)	(37.3)	4.3		
<i>% to operating revenue</i>	<i>4.8%</i>	<i>5.5%</i>	<i>8.0%</i>	<i>5.1%</i>	<i>6.0%</i>	<i>2.6%</i>	<i>4.5%</i>	<i>1.8%</i>	<i>(8.4%)</i>	<i>0.0%</i>	<i>(4.0%)</i>	<i>(20.1%)</i>	<i>1.9%</i>		
Income taxes	3.0	3.8	6.2	5.6	18.6	1.6	3.9	1.1	(1.8)	4.8	(1.6)	(5.3)	2.7		
Minority interests in losses (earnings) of subsidiaries	0.1	(0.3)	(0.4)	(0.1)	(0.7)	(0.3)	(0.3)	(0.1)	(0.1)	(0.7)	0.6	3.6	(0.2)		
Equity in earnings (losses) of affiliated companies	(1.5)	(0.3)	(0.2)	(0.3)	(2.2)	(0.8)	(0.7)	(0.6)	(1.0)	(3.1)	(0.9)	(24.3)	0.0		
Income (loss) from continuing operations	3.0	4.8	9.1	3.4	20.4	1.5	3.3	1.8	(15.4)	(8.8)	(5.3)	(52.7)	1.4		
Income (loss) from discontinued operations, net of tax	(0.1)	4.7	0.0	(0.2)	4.4										
Net income	2.9	9.5	9.1	3.2	24.8	1.5	3.3	1.8	(15.4)	(8.8)	(5.3)	(52.7)	1.4		
<i>% to operating revenue</i>	<i>1.9%</i>	<i>5.7%</i>	<i>4.6%</i>	<i>1.8%</i>	<i>3.5%</i>	<i>0.9%</i>	<i>1.8%</i>	<i>0.9%</i>	<i>(8.0%)</i>	<i>(1.2%)</i>	<i>(3.3%)</i>	<i>(28.4%)</i>	<i>0.6%</i>		

Refer to Notes 1

**Consolidated Quarterly Data Break Down**

	FY2004 (2004.3)					FY2005(2005.3)					FY2006(2006.3)				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Inventories	109.7	110.3	116.2	107.8	-	127.5	135.5	132.0	109.0	-	126.0	126.6	116.2		
Turnover days	63	61	53	53	-	70	66	61	52	-	70	63	46		
Cash and Cash equivalents	136.8	137.9	132.7	192.4	-	169.0	123.9	115.6	116.7	-	114.8	107.2	104.5		
Short and long term borrowings	64.5	64.1	69.9	117.5	-	113.3	115.1	124.8	122.5	-	128.6	125.8	127.0		
Capital expenditures	11.0	17.2	14.9	14.9	58.0	13.6	12.6	19.2	18.4	63.9	8.9	10.4	7.0		
Depreciation and amortization	9.0	9.9	9.8	12.2	40.9	10.5	10.8	14.4	11.4	47.0	12.5	11.6	11.3		
R&D expenses	13.1	10.3	14.8	13.3	51.5	14.1	11.8	15.7	14.3	55.9	16.2	13.5	16.1		
Net cash provided by (used in) operating activities	6.3	16.8	9.3	28.0	60.4	(5.7)	1.6	7.0	17.0	19.9	(1.1)	2.3	20.7		
Net cash provided by (used in) investing activities	(10.6)	(13.9)	(14.9)	(13.4)	(52.8)	(13.3)	(49.3)	(19.5)	(11.4)	(93.5)	(4.9)	(7.0)	(6.2)		
Net cash provided by (used in) financing activities	(1.3)	4.0	3.0	46.1	51.8	(6.4)	0.8	7.5	(6.0)	(4.0)	2.8	(4.2)	(19.3)		
Average foreign exchange rate (US\$)	118.49	117.59	108.92	107.27	113.07	109.77	109.96	105.96	104.51	107.55	107.69	111.28	117.35		
Average foreign exchange rate (EURO)	134.65	132.26	129.43	134.07	132.60	132.28	134.37	137.16	136.94	135.19	135.57	135.72	139.44		
Numbers of employees	31,595	32,428	33,145	32,526	-	32,333	33,372	33,060	33,409	-	33,300	33,640	35,502		
Weighted average number of shares outstanding (in thousands)	175,434	175,433	175,433	175,431	175,433	175,430	175,432	175,432	175,263	175,389	174,428	174,427	174,425		
Diluted average number of shares outstanding (in thousands)	175,446	175,493	175,485	176,669	176,609	190,598	190,510	190,499	175,263	175,389	174,428	174,427	189,492		

**Consolidated Business Segment Information**

	FY2004 (2004.3)					FY2005(2005.3)					FY2006(2006.3)				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Operating revenue															
Home Electronics	56.9	73.8	97.7	79.3	307.6	56.4	77.4	103.3	88.1	325.1	63.5	82.3	115.6		
Car Electronics	75.1	67.4	76.4	75.7	294.6	79.6	75.4	69.7	80.1	304.7	82.6	78.5	84.8		
Patent Licensing	3.9	5.5	2.3	2.2	13.9	3.3	4.3	1.8	2.2	11.6	1.1	4.2	2.0		
Others	26.5	30.9	34.5	35.7	127.5	33.4	37.8	32.2	33.1	136.6	27.6	31.6	36.7		
Corporate and Elimination	(9.8)	(10.1)	(12.9)	(9.9)	(42.8)	(9.1)	(13.4)	(10.7)	(11.2)	(44.4)	(10.7)	(10.8)	(11.6)		
Consolidated total	152.5	167.5	198.0	182.9	700.9	163.5	181.6	196.3	192.3	733.6	164.2	185.7	227.7		
Operating income															
Home Electronics	(4.1)	1.6	8.6	(1.3)	4.9	(4.3)	0.0	(2.8)	(16.4)	(23.5)	(12.4)	(13.1)	(1.7)		
Car Electronics	8.0	6.2	8.0	7.8	30.1	6.3	4.6	3.0	4.6	18.6	5.3	2.9	4.8		
Patent Licensing	3.3	4.9	1.7	1.5	11.4	2.7	3.8	1.4	1.4	9.4	0.4	3.6	1.2		
Others	(0.7)	1.0	0.4	(0.1)	0.6	1.0	1.0	(0.1)	(1.1)	0.9	(0.8)	(0.6)	(0.5)		
Corporate and Elimination	1.6	(2.9)	(1.7)	3.3	0.3	(0.8)	(1.1)	0.3	(1.1)	(2.7)	(1.4)	(0.3)	1.3		
Consolidated total	8.1	10.9	17.0	11.2	47.2	5.0	8.3	1.8	(12.6)	2.6	(8.9)	(7.5)	5.0		

Refer to Notes 1, 2, 3

**Consolidated Data Breakdown:**

(Millions of yen)

	FY2001 (2001.3)		FY2002 (2002.3)		FY2003 (2003.3)		FY2004 (2004.3)		FY2005 (2005.3)	
<b>Operating revenue:</b>										
Net sales	589,641	96.6%	612,189	97.2%	664,675	98.1%	689,064	98.3%	723,411	98.6%
Royalty revenue	20,530	3.4%	17,588	2.8%	12,584	1.9%	11,821	1.7%	10,237	1.4%
<b>Total operating revenue</b>	<b>610,171</b>	<b>100.0%</b>	<b>629,777</b>	<b>100.0%</b>	<b>677,259</b>	<b>100.0%</b>	<b>700,885</b>	<b>100.0%</b>	<b>733,648</b>	<b>100.0%</b>
<b>Operating costs and expense:</b>										
Cost of sales	424,108	69.5%	442,924	70.3%	473,239	69.9%	487,297	69.5%	584,060	79.6%
Selling, general and administrative	152,513	25.0%	166,862	26.5%	168,736	24.9%	166,415	23.8%	195,693	26.6%
Subsidy from government									(48,697)	(6.6%)
<b>Total operating costs and expenses</b>	<b>576,621</b>	<b>94.5%</b>	<b>609,786</b>	<b>96.8%</b>	<b>641,975</b>	<b>94.8%</b>	<b>653,712</b>	<b>93.3%</b>	<b>731,056</b>	<b>99.6%</b>
<b>Operating income from continuing operations</b>	<b>33,550</b>	<b>5.5%</b>	<b>19,991</b>	<b>3.2%</b>	<b>35,284</b>	<b>5.2%</b>	<b>47,173</b>	<b>6.7%</b>	<b>2,592</b>	<b>0.4%</b>
<b>Other income (expense):</b>										
Interest income	4,791	0.8%	2,985	0.5%	2,153	0.3%	1,420	0.2%	1,930	0.3%
Gain on sale of subsidiaries' stock	-	-	-	-	768	0.1%	-	-	-	-
Foreign exchange gain (loss)	(1,277)	(0.2%)	295	0.0%	(2,045)	(0.3%)	(1,244)	(0.2%)	462	0.1%
Interest expense	(4,102)	(0.7%)	(3,314)	(0.5%)	(2,814)	(0.4%)	(2,154)	(0.3%)	(1,746)	(0.2%)
Other-net	1,254	0.2%	(5,485)	(0.9%)	(5,267)	(0.8%)	(3,347)	(0.4%)	(3,425)	(0.6%)
<b>Total other income (expense)</b>	<b>666</b>	<b>0.1%</b>	<b>(5,519)</b>	<b>(0.9%)</b>	<b>(7,205)</b>	<b>(1.1%)</b>	<b>(5,325)</b>	<b>(0.7%)</b>	<b>(2,779)</b>	<b>(0.4%)</b>
<b>Income from continuing operations before income taxes</b>	<b>34,216</b>	<b>5.6%</b>	<b>14,472</b>	<b>2.3%</b>	<b>28,079</b>	<b>4.1%</b>	<b>41,848</b>	<b>6.0%</b>	<b>(187)</b>	<b>(0.0%)</b>
Income taxes	14,290	2.3%	6,416	1.0%	9,032	1.3%	18,587	2.7%	4,842	0.7%
Minority interests in losses (earnings) of subsidiaries	(1,445)	(0.2%)	(504)	(0.1%)	21	0.0%	(654)	(0.1%)	(692)	(0.1%)
Equity in earnings (losses) of affiliated companies	(130)	(0.1%)	(70)	0.0%	(3,126)	(0.4%)	(2,244)	(0.3%)	(3,068)	(0.4%)
<b>Income (loss) from continuing operations</b>	<b>18,351</b>	<b>3.0%</b>	<b>7,482</b>	<b>1.2%</b>	<b>15,942</b>	<b>2.4%</b>	<b>20,363</b>	<b>2.9%</b>	<b>(8,789)</b>	<b>(1.2%)</b>
Income (loss) from discontinued operations, net of tax	(53)	0.0%	565	0.1%	136	0.0%	4,475	0.6%		
<b>Net income</b>	<b>18,298</b>	<b>3.0%</b>	<b>8,047</b>	<b>1.3%</b>	<b>16,078</b>	<b>2.4%</b>	<b>24,838</b>	<b>3.5%</b>	<b>(8,789)</b>	<b>(1.2%)</b>

Refer to Notes 1

## Consolidated Data Breakdown:

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(Millions of yen)

	FY2001 (2001.3)	FY2002 (2002.3)	FY2003 (2003.3)	FY2004 (2004.3)	FY2005 (2005.3)
Net cash provided by operating activities	51,141	57,358	91,509	60,378	19,946
Net cash provided by (used in) investing activities	(41,481)	(51,396)	(35,228)	(52,754)	(93,516)
Net cash provided by (used in) financing activities	(46,567)	(4,207)	(34,680)	51,827	(4,019)
Capital expenditures	41,944	46,909	40,493	57,978	63,866
Return on assets (%)	3.0%	1.3%	2.5%	3.6%	(1.2%)
Return on equity (%)	5.6%	2.4%	4.8%	7.6%	(2.6%)
Research & development expenses	37,105	39,050	45,388	51,483	55,897
R&D expenses % to operating revenue	6.1%	6.2%	6.7%	7.3%	7.6%

Overseas production ratio	59%	62%	63%	65%	62%
Average foreign exchange rate (US\$)	110.58	125.13	121.94	113.07	107.55
Average foreign exchange rate (EURO)	100.43	110.57	121.04	132.60	135.19
Number of employees	28,490	30,493	31,555	32,526	33,409

### Consolidated Per Share Amounts:

Per share of common stock:					
Net income (loss)	101.76	44.70	90.24	141.58	(50.11)
Cash dividends	15.00	15.00	17.50	25.00	25.00
Cash flow by operating activities	284.41	318.60	513.61	344.17	113.72
Shareholders' equity	1,873.29	1,927.16	1,814.88	1,897.83	1,904.73
Weighted-average number of shares outstanding (in thousands)	179,813	180,032	178,168	175,433	175,389
Diluted average number of shares outstanding (in thousands)	179,916	180,064	178,171	176,609	175,389
Number of shares outstanding (in thousands)	179,894	180,060	175,435	175,431	174,429

Refer to Notes 3